



UNIVERSITY OF HARTFORD
ENTREPRENEURIAL CENTER

FREE Small Business Administration Workshops at Asnuntuck Community College



Starting Your Own Business **Tuesday - October 14, 2014**

*The U.S. Small Business Administration's CT District Office has partnered with Asnuntuck Community College and the Entrepreneurial Center of the University of Hartford to offer **NO COST** seminars for small business owners and those thinking of about entering the world of entrepreneurship.*

Have you ever thought about starting a business? Do you wonder what it takes to be an entrepreneur? Doing it right from the start is key to your success. A great place to start is this no-cost seminar that will point you in the right direction. Topics include choosing a business name/structure, licensing, registrations, taxes, record keeping, insurance, support structures, the right partners, banking, credit and the importance of a good business plan.

Instructors: Lisa Powell has been with the U.S. Small Business Administration since 1998. She came on board as the paralegal to the District Counsel. Through the years, she became more involved with economic development and government contracting. As an Economic Development Specialist, she participates in educational forums, educating business owners on how to start and finance their business, working closely with all of SBA's resource partners. As a Business Opportunity Specialist, Lisa is involved with the Government Contracting programs that the SBA provides. She facilitates the procurement workshops held at local Community Colleges, Chambers of Commerce and libraries. She is also very instrumental in the organizing of SBA Matchmakers, working closely with the purchasing agents for the Federal and State Agencies as well as the larger prime contractors. Lisa monitors both the HUBZone and 8(a) portfolios for the CT District Office. Prior to coming to the SBA, Lisa worked in the legal department of the Federal Deposit Insurance Corporation.



Milena Stankova Erwin is the Program Manager of the Women's Business Center at the Entrepreneurial Center at the University of Hartford. Milena has over 20 years' experience managing, counseling and training small businesses. A native of Bulgaria, Milena speaks five languages and has lived on three continents. She holds a Bachelor's degree in International Business and a Master's Degree in Business Administration. With her expertise in marketing and export sales management she has led companies to international growth in an increasingly global world. In her role as a business advisor, Milena advises and trains women entrepreneurs and small business owners on how to start, run, market and grow their businesses, how to write a business plan and get access to capital, giving them the tools and support needed to fulfill their dreams.

All workshops will run 5:30 p.m. to 7:30 p.m. at:
Asnuntuck Community College
Strom Conference Room
170 Elm Street
Enfield, CT 06082

To register for these free workshops, please contact Lisa Powell, SBA at 860.240.4892 or lisa.powell@sba.gov